



newdifferentbetter

A vintage television set with a wooden frame is the central focus. The screen is black with the text "Making history" in white. The TV is surrounded by stacks of VHS tapes and vinyl records. To the left, there are more stacks of tapes and a large black speaker. To the right, there are more stacks of tapes and a large black speaker. Below the TV, there is a large black speaker with a brown grille. The overall scene suggests a collection of vintage media and audio equipment.

“Making  
history”

NBM has been a family run business since 1974,  
leading with true values throughout the whole business.

**1974**

Formed by John Kindell as  
“National Business Machines”

**1988**

Incorporated as  
“NBM Distribution Ltd”

**2004**

A Management ‘Buy Out’  
led by Danny Kindell.

**2013**

Celebrated 25 years  
trading in May 2013.

**2016**

Danny Kindell takes over as  
Sole Proprietor of NBM Technology.

**Today**

Current trading turnover  
of circa £10million

A photograph of two men in an office environment. The man in the foreground, on the left, has a beard and is wearing a white shirt; he is smiling and looking towards the right. The man in the background, on the right, is wearing a blue shirt and is focused on a laptop. The background shows office shelves with various items. Overlaid on the image is the text "Why choose NBM?" in white, with "NBM?" in a larger font size.

“Why choose  
**NBM?**”



## Experience

With over 25 years in the industry, we have seen it all, but our forward thinking and innovation means we stay ahead of the game.



## Expert knowledge

Our team of expert professionals are trained to the highest standard and their product knowledge is exemplary. This gives us the leading edge.



## Personal support

Our customer service team are driven by their ability to be on hand at all times to help and solve problems. You can rest assured that you are in safe hands.



## Bespoke solutions

Our knowledge across the industry allows us to offer you a solution tailored to your exact requirements. Whatever it is, if we can do it, we will!



“We don’t know who to  
**trust**”

Visit our web site for  
helpful Instructional videos:

**[nbm.technology/videos](http://nbm.technology/videos)**





NBM Technology has been recognised as an excellent company to do business with by several organisations, some of which have been listed below:

2015

Inspiring Hertfordshire Awards Finalist,  
Danny Kindell MD

2015

MOBOTIX Global Growth Strategy Partner of the Year Winner

2015

Finalist Medium Business Category Hertfordshire Business Awards

2014

MOBOTIX Global Newcomer of the Year Winner

2013

Networking Computer Awards Finalist

2012

North London, Hertfordshire and Buckinghamshire Business Excellence Awards Finalist



“We want complete confidence in a  
**brand**”



Our partners work hand in hand with us  
to give you the very best solution.

AFL HYPERSCALE



HellermannTyton





“We need more  
**control**  
of our costs”

NBM can now offer a  
Lease Rental scheme to  
help spread the cost.



Our extensive experience with network based infrastructures allows us to create bespoke, cost effective solutions.

One of the reasons why we are successful is our ability to give best case and best budget scenarios giving you more choice to deliver your project for you.



“We need more  
**flexibility**”

Bespoke guidance on  
individual projects.



We are able to support your needs from individual training to international project management.

Our vision is simple. To give you exactly what you need, from day to day planning, to industry leading technologies. It's your project your way.





“We want more  
**advice**”



## Ground breaking solutions

Part of what sets us apart is our thirst for knowledge with new technology and products, giving our customers a better solution and a clear business advantage.

## 24/7 Customer Support

At NBM Technology Solutions we endeavour to provide the best customer experience when buying our products.

## Product Training

Our structured cabling products mainly sourced from Brand-Rex or HellermannTyton, can benefit from 25 year system warranties.



*“By building strong relationships you naturally see increased growth in all areas of the business. Our focus is always on our customers and helping them grow.”*

- Danny Kindell, Managing Director



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